



# Valuation Prep

**Increased Price – Better Odds**

Assisting in your Journey to a Successful Exit



# Valuation Materials

1. Profit and Loss (Income Statements)
  - Raw and adjusted EBITDA
  - Prior 3 years plus year-to-date
  - TTM if high growth – not required
2. Balance Sheets
  - Year-end prior 3 years
  - Latest balance sheet
3. Previous 5 years of revenue
4. Risk assessment and guess at EBITDA multiple